

Technology Partner Program

The Duo Technology Partner Program offers vendors an opportunity to work with Duo to make security easy and effective for organizations of all sizes. Duo and its partner network collaborate to ensure a best-in-class customer experience, allowing companies to

get the most out of their current and future IT investments. This program guide provides all the information you need about the Duo Technology Partner Program. We can't wait for you to build with us!



Why Partner With Us?

Our technology partners can take advantage of Duo's vast network of customers and resellers. Once you partner with us, you'll also benefit from these program perks:



Exposure to thousands of happy Duo customers and resellers.



Collaboration with hundreds of other developers in the Duo Technology Partner Program.



A dedicated team to help answer your partnership questions.



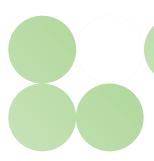
Joint marketing activities to promote our partnership such as content marketing, webinars and events.



Joint selling and deal support from Duo's fast-growing sales team.



Free Duo developer accounts to build and test your integrations.



techpartners@duo.com

duo.sc/techpartners



Build With Us

Duo offers a best-of-breed zero-trust security platform consisting of access management, authentication and endpoint security. We offer a number of different ways for you to build Duo into your existing workflows. Our partners receive a dedicated developer account to build and test their Duo integrations, and then submit them to Duo for validation and certification. Once certified, we'll feature your company and application in our Duo Partner Marketplace.

From integrations with network, endpoint and cloud security services to identity management systems and business applications, Duo works with hundreds of vendors across all industries to enable a zero-trust security environment for customers.

For technical information on integrating with Duo, read our companion <u>Duo Integration Guide</u>.



Go to Market With Us

When you partner with Duo, you get access to 40,000+ customers and 13,000+ resellers who understand the importance of securing critical applications and workloads. Duo regularly leads sales and marketing initiatives with customers and prospects. Our technology partners participate in joint customer events, press announcements and webinars. You can also co-author original content with Duo, such as blog posts, customer case studies, solution briefs and more. In a nutshell, joining the program means you tap into our world-class brand and marketing engine, partnering with the most loved company in security!

"Duo's easy to implement solution is a great option for our joint customers looking to secure their strategic cloud assets."

Alex Simons
Corporate Vice President of Product Management,
Microsoft Identity and Network Access

Microsoft

"Our partnership with Duo reinforces both the security protections we built into the Workday technology platform and the commitment we made to safeguard customers' data since day one."

Josh DeFigueiredo
Chief Information Security Officer





Get Started



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